

## **Phu Hung Securities Corporation**

Interim Financial Statements for the six-month period ended 30 June 2019

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# **Phu Hung Securities Corporation Corporate Information**

## Establishment and

Operation Licence No.

122/GP-UBCK	20 January 2016
18/GPDC-UBCK	22 June 2016
23/GPDC-UBCK	25 July 2016
03/GPDC-UBCK	23 January 2017
03/GPDC-UBCK	11 January 2018
100/GPDC-UBCK	29 November 2018
107/GPDC-UBCK	26 December 2018

The Establishment and Operation Licence and its updates were issued by the State Securities Commission of Vietnam.

#### **Board of Directors**

Mr. Albert Kwang-Chin Ting
Mr. Nguyen Doan Hung
Mr. Wu, Jin-Jeng
Mr. Chen Chia Ken
Ms. Liu, Hsiu-Mei

Chairman
Member
Member
Member
Independent Member

Ms. Tsai, Hsiu-Li (from 17 April 2019)
Independent Member (until 17 April 2019)

#### **Board of Supervisors**

Mr. Liew Sep Siang Chief Supervisor

Ms. Chang, Wen-Ning (from 25 April 2019)
Chief Supervisor
(until 17 April 2019)

Mr. Lii, San Rong Member
Mr. Chiu, Hsien-Chih Member
Mr. Liew Sep Siang Member

(from 17 April 2019 to 25 April 2019)

#### **Board of Management**

Mr. Chen Chia Ken Ms. Pham Thi Thu Nhan General Director Deputy General Director

## Phu Hung Securities Corporation Corporate Information (continued)

#### Registered offices

**Head Office** 

Floor 3, CR3-03A 109 Ton Dat Tien Street Tan Phu Ward, District 7 Ho Chi Minh City

Vietnam

Phu My Hung Transaction Office Ground Floor, CR2-08 107 Ton Dat Tien Street Tan Phu Ward, District 7 Ho Chi Minh City

Vietnam

**District 3 Branch** 

Floor 2, Phuong Nam Building

157 Vo Thi Sau Street Ward 6, District 3 Ho Chi Minh City

Vietnam

**Tan Binh Branch** 

Ground Floor, G.4A Room, E-Town 2 Building

364 Cong Hoa Street Ward 13, Tan Binh District Ho Chi Minh City

Vietnam

Hanoi Branch

Floor 3, Naforimex Building

19 Ba Trieu Street Hoan Kiem District

Hanoi City Vietnam

Thanh Xuan Branch

Floor 5, Udic Complex Building, N04 Hoang Dao Thuy

Trung Hoa Ward, Cau Giay District

Hanoi City Vietnam

**Hai Phong Branch** 

Floor 2, Building 18 Tran Hung Dao Street Hoang Van Thu Ward, Hong Bang District

Hai Phong City Vietnam

Auditor

**KPMG** Limited

Vietnam

## Phu Hung Securities Corporation Statement of the Board of Management

The Board of Management of Phu Hung Securities Corporation ("the Company") presents this statement and the accompanying interim financial statements of the Company for the six-month period ended 30 June 2019.

The Company's Board of Management is responsible for the preparation and fair presentation of the interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Management:

- (a) the interim financial statements set out on pages 6 to 57 give a true and fair view of the financial position of the Company as at 30 June 2019, and of the results of operations and the cash flows of the Company for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying interim francial statements for issue.

On benant of the Board of Management

Mr. Chen Chia Ken General Director

Ho Chi Minh City, 30 July 2019



KPMG Limited Branch 10<sup>th</sup> Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INTERIM FINANCIAL STATEMENTS REVIEW REPORT

## To the Shareholders Phu Hung Securities Corporation

We have reviewed the accompanying interim financial statements of Phu Hung Securities Corporation ("the Company"), which comprise the statement of financial position as at 30 June 2019, the statements of income, cash flows and changes in equity for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 30 July 2019, as set out on pages 6 to 57.

#### Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of interim financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express a conclusion on these interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### **Auditor's Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not give a true and fair view, in all material respects, of the financial position of Phu Hung Securities Corporation as at 30 June 2019 and of its results of operations and its cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

L: 19-01-00215-19-2

Charage Pay Practicing Auditor Registration Certificate No. 0864-2018-007-

Deputy General Director

Ho Chi Minh City, 30 July 2019

Pham Huy Cuong

Practicing Auditor Registration Certificate No. 2675-2019-007-1

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# **Phu Hung Securities Corporation Statement of financial position as at 30 June 2019**

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

	A COURTE	Code	Note	30/6/2019 VND	31/12/2018 VND
	ASSETS				
A	CURRENT ASSETS $(100 = 110 + 130)$	100		<b>1,346,828,975,467</b> 1	1,494,640,327,367
I	Financial assets	110		1,344,727,682,791	1,492,906,413,908
1	Cash and cash equivalents	111	5	193,060,223,528	188,288,845,466
1.1	Cash	111.1		6,060,223,528	2,338,977,154
1.2	Cash equivalents	111.2		187,000,000,000	185,949,868,312
2	Financial assets at fair value			, , ,	
_	through profit or loss ("FVTPL")	112	7(a)	1,881,650,390	2,579,196,590
3	Held-to-maturity investments	113	7(b)	80,000,000,000	80,000,000,000
4	Loans receivable	114	7(c)		1,175,167,952,987
6	Allowance for diminution in	111	, (0)	1,050,151,100,511	1,1,0,10,,50=,50,
O	value of financial assets	116	11(a)	(5,750,020,441)	(6,051,639,641)
7	Receivables	117	8	24,764,344,332	32,397,517,351
7.2	Dividends and interest	117	Ü	21,701,511,552	32,377,317,331
7.2	receivables from financial asse	te 117 2		24,764,344,332	32,397,517,351
8	Prepayments to suppliers	118		2,926,982,439	1,151,226,550
9	Receivables from services	110		2,720,702,437	1,151,220,550
7	rendered	119	9	13,282,245,727	15,727,015,963
12	Other receivables	122	10	12,890,853,848	12,935,988,148
13	Allowance for doubtful debts	122	11(b)	(9,126,005,973)	(9,289,689,506)
13	Allowance for doubtful debis	129	11(0)	(9,120,003,973)	(9,209,009,500)
II	Other current assets	130		2,101,292,676	1,733,913,459
1	Advances	131		173,652,125	330,500,000
3	Short-term prepaid expenses	133	12(a)	1,927,640,551	1,403,413,459
n	I ONIC PEDM ACCETS				
В	LONG-TERM ASSETS $(200 = 220 + 250)$	200		23,171,656,216	17,775,495,298
	(200 – 220 ( 200)				
II	Fixed assets	220		9,346,051,052	7,368,001,106
1	Tangible fixed assets	221	13	6,359,329,206	3,878,773,536
	Cost	222		27,121,117,860	<i>24,008,451,530</i>
	Accumulated depreciation	223a		(20,761,788,654)	(20,129,677,994)
3	Intangible fixed assets	227	14	2,986,721,846	3,489,227,570
	Cost	228		8,161,659,400	8,161,659,400
	Accumulated depreciation	229a		(5,174,937,554)	(4,672,431,830)
V	Other long-term assets	250		13,825,605,164	10,407,494,192
	~	251	15	2,067,790,005	1,888,074,824
1	Long-term deposits	251 252	12(b)		4,055,303,300
2 4	Long-term prepaid expenses	232	12(0)	4,173,077,071	4,000,c00c,r
4	Deposits at Payment Support	254	16	6 064 116 060	4,464,116,068
	Fund	254	16	6,964,116,068	4,404,110,008
•	TOTAL ASSETS	270		1 370 000 621 602	1,512,415,822,665
	(270 = 100 + 200)	2/0		1,3/0,000,031,003	1,312,413,022,003

## Phu Hung Securities Corporation Statement of financial position as at 30 June 2019 (continued)

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	30/6/2019 VND	31/12/2018 VND
C	LIABILITIES $(300 = 310 + 340)$	300		622,930,454,427	766,552,088,099
I	Current liabilities	310		622,583,935,677	766,187,546,432
1	Short-term borrowings and				
	finance lease liabilities	311		501,972,450,000	647,666,000,000
1.1	Short-term borrowings	312	17	501,972,450,000	647,666,000,000
6 .	Accounts payable for				
	securities trading activities	318	18	84,216,915,495	102,621,772,169
8	Accounts payable to suppliers	320		200,793,703	165,722,331
10	Taxes payable to State Treasury		19	3,304,991,211	1,279,855,304
11	Payables to employees	323		3,491,000	4,542,000
12	Employees' benefits payable	324		376,449,323	376,948,073
13	Accrued expenses	325	20	9,246,518,736	12,302,295,614
15	Unearned revenue	327		36,363,636	-
17	Other payables	329	21	23,225,962,573	1,770,410,941
II	Long-term liabilities	340		346,518,750	364,541,667
12	Provisions – long-term	354		346,518,750	364,541,667
D	<b>EQUITY</b> $(400 = 410)$	400		747,070,177,256	745,863,734,566
I	Owners' equity	410		747,070,177,256	745,863,734,566
1	Contributed capital	411		699,998,815,000	699,998,815,000
1.1	Share capital	411.1		700,000,000,000	700,000,000,000
1.5	Treasury shares	411.5		(1,185,000)	(1,185,000)
7	Retained profits	417		47,071,362,256	45,864,919,566
7.1	Realised profits	417.1		47,126,800,019	49,156,785,709
7.2	Unrealised losses	417.2		(55,437,763)	(3,291,866,143)
	TOTAL LIABILITIES AND EQUITY (440 = 300 + 400)	440		1,370,000,631,683	1,512,415,822,665

## Phu Hung Securities Corporation Statement of financial position as at 30 June 2019 (continued)

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

#### **OFF-BALANCE SHEET ITEMS**

		Code	30/6/2019 VND	31/12/2018 VND		
A.	THE COMPANY'S ASSETS					
6 7 8	Shares in circulation (number of securities) Treasury shares (number of securities) The Company's own listed/registered	006 007	69,999,510 490	69,999,510 490		
9	financial assets at VSD The Company's own financial assets	800	461,490,000	222,590,000		
10 13	custodied at VSD but not yet traded The Company's financial assets in transit The Company's right to receive financial	009 010	7,560,000	8,770,000 380,000,000		
	assets	013	22,250,000	130,000		
B. ASSETS AND PAYABLES RELATING TO ASSETS MANAGED BY THE COMPANY						
1	Investors'/customers' listed/registered					
	financial assets at VSD	021	3,987,110,220,000			
a	Freely traded financial assets	021.1	3,871,671,630,000			
b	Financial assets restricted on transfer	021.2	12,777,000,000	206,687,280,000		
C	Pledged financial assets	021.3	59,866,560,000	59,866,560,000		
d	Blocked financial assets	021.4	70,000	70,000		
e	Financial assets awaiting for settlement	021.5	42,794,960,000	46,063,260,000		
2	Investors'/customers' financial assets custodied at VSD but not yet traded Freely traded financial assets at VSD but	022	356,633,240,000	291,292,200,000		
а	not yet traded	022.1	248,348,240,000	193,797,200,000		
b	Custodied financial assets at VSD but not		, , ,	, , ,		
3	yet traded and restricted on transfer Investors'/customers' financial assets in	022.2	108,285,000,000	97,495,000,000		
6	transit Investors'/customers' rights to receive	023	47,602,084,000	45,946,400,000		
J	financial assets	025	10,285,540,000	61,836,170,000		
7	Customers' deposits	026	81,706,618,894	52,098,812,046		
	Customers' cash deposits for securities transactions managed by the Company	027	81,706,618,894			

## Phu Hung Securities Corporation Statement of financial position as at 30 June 2019 (continued)

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

	Code	30/6/2019 VND	31/12/2018 VND
8 Payables to customers for cash depositions managed by the Company for securiti		,	
transactions 8.1 Payables to domestic customers for ca		81,706,618,894	52,098,812,046
deposits managed by the Company for securities transactions 8.2 Payables to foreign customers for cas	031.1	76,321,150,588	46,829,340,445
deposits managed by the Company for securities transactions	or 031.2	5,385,468,306	5,269,471,601

Prepared by:

Ms. Nguyen Thi An Vi Deputy Accounting Manager 30 July 2019

Reviewed by:

CHỨNG KHOÁN PHÍ HƯNG V

CỔ PHẦN

Ms. Do Thi Ai Vy Chief Accountant Tr. Chen Chia Ken General Director

ed by:

## Phu Hung Securities Corporation Statement of income for the six-month period ended 30 June 2019

Form B02a – CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
I	OPERATING INCOME				
1.1	Gains from financial assets at fair				
	value through profit or loss ("FVTPL")	01		778,479,472	818,478,982
а	Gains from sales of financial assets at	•		, ,	
	FVTPL	01.1		633,821,873	815,783,692
b	Unrealised gains/(losses) from				
	revaluation of financial assets at FVTPI	L 01.2		49,644,035	(83,817,673)
$\boldsymbol{c}$	Dividends and interest income from				
	financial assets at FVTPL	01.3		95,013,564	<i>86,512,963</i>
1.2	Interest income from held-to-maturity				
	investments	02		5,315,215,941	5,388,488,739
1.3	Interest income from loans and				
	receivables	03	22	65,669,281,065	47,483,163,098
1.6	Revenue from securities brokerage	06		22,827,561,282	26,672,714,373
1.9	Revenue from securities custody	09		733,959,673	433,183,368
1.10	Revenue from advisory services	10		28,636,364	86,147,273
1.11	Other operating income	11		483,919,466	758,252,222
	Total operating income	20	_	95,837,053,263	81,640,428,055
n	OPERATING EXPENSES				
2.1	Losses from financial assets at FVTPL	21		635,595,605	931,982,214
a	Losses from sales of financial assets at				
	FVTPL	21.1		671,729,950	740,096,165
b	Unrealised (gains)/losses from				
	revaluation of financial assets at				
	FVTPL	21.2		(36,134,345)	191,886,049
2.4	Allowance for loans and receivables	24	11(a)	(301,619,200)	1,045,184,703
2.6	Expenses for securities trading and				
	investments	26		708,987,686	472,989,746
2.7	Expenses for securities brokerage	27	23	29,935,697,334	28,688,032,742
2.10	Expenses for securities custody	30		1,068,753,982	749,251,210
2.11	Expenses for advisory services	31		568,395,049	458,754,950
2.12	Other operating expenses	32	11(b)	(163,683,533)	(103,244,827)
	Total operating expenses	40	,	32,452,126,923	32,242,950,738

## Phu Hung Securities Corporation Statement of income for the six-month period ended 30 June 2019 (continued)

Form B02a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
III 3.1	FINANCIAL INCOME Realised and unrealised foreign				
2.0	exchange gains	41		3,167,173,883	142,533,503
3.2	Dividends and interest income from bank deposits	42		126,379,559	361,116,636
	Total financial income	50	•	3,293,553,442	503,650,139
IV	FINANCIAL EXPENSES				
4.1	Realised and unrealised foreign				
	exchange losses	51		5,668,179,059	3,637,690,297
4.2	Interest expense	52	24	13,971,942,538	12,142,014,667
	Total financial expenses	60		19,640,121,597	15,779,704,964
VI	GENERAL AND ADMINISTRATION EXPENSES	62	25	18,380,998,886	15,954,743,503
VII	RESULTS FROM OPERATING ACTIVITIES (70 = 20 + 50 - 40 - 60 - 62)	70		28,657,359,299	18,166,678,989
VIII	OTHER INCOME AND OTHER EXPENSES				
8.1	Other income	71		11,102,818	3,909,954
	Results from other activities (80 = 71)	80		11,102,818	3,909,954
IX	ACCOUNTING PROFIT BEFORE TAX (90 = 70 + 80)	90		28,668,462,117	18,170,588,943
9.1	Realised profit before tax	91		25,432,033,737	20,976,392,665
9.2	Unrealised profit/(loss) before tax	92		3,236,428,380	(2,805,803,722)

## Phu Hung Securities Corporation Statement of income for the six-month period ended 30 June 2019 (continued)

#### Form B02a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
X	INCOME TAX EXPENSE	100			
10.1	Income tax expense - current	100.1	26	4,362,181,127	-
10.2	Income tax expense - deferred	100.2	26	-	
XI	<b>NET PROFIT AFTER TAX</b> (200 = 90 - 100)	200		24,306,280,990	18,170,588,943
XII	OTHER COMPREHENSIVE INCOME	300		-	-
	TOTAL COMPREHENSIVE INCOME (400 = 200 + 300)	400		24,306,280,990	18,170,588,943
XIII	EARNINGS PER SHARE	500			
13.1	Basic earnings per share	501	27	347	363

Prepared by:

Ms. Nguyen Thi An Vi Deputy Accounting Manager 30 July 2019 Reviewed by:

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Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken General Director

CỔ PHẦN

## Phu Hung Securities Corporation Statement of cash flows for the six-month period ended 30 June 2019 (Indirect method)

Form B03b - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
I	CASH FLOWS FROM OPERATING ACT	IVITIE	S	
1 2	Profit before tax Adjustments for Depreciation of fixed assets Allowances and provisions Unrealised foreign exchange (gains)/losses	01 02 03 04 05	28,668,462,117 19,162,225,678 1,173,062,854 (465,302,733) (3,150,650,000)	18,170,588,943 13,881,147,701 945,456,662 941,939,876 2,530,100,000
	Interest expense Accrued interest income	06 08	13,971,942,538 7,633,173,019	12,142,014,667 (2,678,363,504)
3	Non-monetary expenses	10	(36,134,345)	191,886,049
	Losses from revaluation of financial assets at FVTPL	11	(36,134,345)	191,886,049
4	Non-monetary income Gains from revaluation of financial assets at	18	(49,644,035)	83,817,673
	FVTPL	19	(49,644,035)	83,817,673
5	Operating profit before changes in			
	working capital $(30 = 01 + 02 + 10 + 18)$	30	47,744,909,415	32,327,440,366
	Decrease in financial assets at FVTPL	31	783,324,580	2,250,816,598
	Decrease/(increase) in loans receivable Decrease in receivables from services	33	144,370,544,046	(52,853,646,991)
	rendered -	37	2,444,770,236	25,228,639,603
	Decrease/(increase) in other receivables	39	45,134,300	(2,650,524)
	Increase in other assets	40	(2,522,867,306)	(2,535,594,830)
	Decrease in accrued expenses	41	(3,039,567,572)	(1,865,216,034)
	(Increase)/decrease in prepaid expenses	42	(1,262,622,883)	8,442,482
	Corporate income tax paid	43	(2,101,135,827)	-
	Interest paid	44	(13,988,151,844)	(12,548,187,779)
	Decrease in accounts payable	45	(1,740,684,517)	(684,560,679)
	Decrease in employees' benefits payables	46	(498,750)	(887,200)
	Decrease in taxes payable to State Treasury	47	(235,909,393)	(138,139,887)
	(Decrease)/increase in payables to employees	48	(1,051,000)	2,290,000
	Decrease in other payables	50	(20,030,802,623)	(6,230,650,611)
	Net cash flows from operating activities	60	150,465,390,862	(17,041,905,486)

## Phu Hung Securities Corporation Statement of cash flows for the six-month period ended 30 June 2019 (Indirect method - continued)

Form B03b – CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
П	CASH FLOWS FROM INVESTING AC	TIVIT	IES	
	Payments for additions to fixed assets	61	(3,151,112,800)	(1,871,218,800)
	Net cash flows from investing activities	70	(3,151,112,800)	(1,871,218,800)
Ш	CASH FLOWS FROM FINANCING AC			
	Proceeds from short-term borrowings	73		2,141,941,768,812
	Payments to settle borrowing principals	74	(2,075,352,712,964)	(2,324,785,280,030)
	Net cash flows from financing activities	80	(142,542,900,000)	(182,843,511,218)
	Net cash flows during the period	90	4,771,378,062	(201,756,635,504)
	Cash and cash equivalents at the beginning of the period	101	188,288,845,466	301,221,015,331
	Cash and cash equivalents at the end of the period (Note 5)	103	193,060,223,528	99,464,379,827
	Cash	103.1 103.2	, , ,	389,585,306 99,074,794,521
	<ul> <li>Cash equivalents</li> </ul>	105.2	187,000,000,000	99,074,794,321

## Phu Hung Securities Corporation Statement of cash flows for the six-month period ended 39 June 2019 (Indirect method - continued)

Form B03b - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

#### CASH FLOWS OF CUSTOMERS FOR BROKERAGE AND ENTRUSTMENT ACTIVITIES

	Code	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Cash flows of customers for brokerage and entrustment activities Proceeds from sales of securities brokered			
by the Company Payments for purchases of securities	01	6,853,373,850,017	7,429,029,444,415
brokered by the Company Deposits received to settle securities	02	(6,689,893,334,200)	(7,789,124,692,900)
transactions of customers Payments to settle securities transactions	07	9,679,300,398,910	11,027,467,379,311
of customers	08	(9,812,667,033,929)	(10,862,188,118,952)
Payments for custody fee of customers' securities	11	(506,073,950)	(369,282,644)
Net cash flows during the period	20	29,607,806,848	(195,185,270,770)
Cash and cash equivalents of customers at the beginning of the period	30	52,098,812,046	276,481,747,714
Cash and cash equivalents of customers at the end of the period $(40 = 20 + 30)$	40	81,706,618,894	81,296,476,944
Cash in banks at the end of the period	41	81,706,618,894	81,296,476,944
<ul> <li>Cash deposits managed by the Company for securities transactions of customers</li> </ul>	42	81,706,618,894	81,296,476,944

Prepared by:

Ms. Nguyen Thi An Vi Deputy Accounting Manager Reviewed by:

30 July 2019

Reviewed by.

Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken General Director

## Phu Hung Securities Corporation Statement of changes in equity for the six-month period ended 30 June 2019

Form B04a - CTCK (Issued under Circular No. 334/2016/IT-BTC dated 27 December 2016 of the Ministry of Finance)

	Opening ba 1/1/2018	llance as at 1/1/2019	Movements during the st 30/6/2018		luring the six-month period ended 30/6/2019		Closing bal 30/6/2018	lance as at 30/6/2019	
	VND	VND	Increase VND	(Decrease) VND	Increase VND	(Decrease) VND	VND	VND	
Share capital	320,000,000,000	700,000,000,000	180,000,000,000	-	-	-	500,000,000,000	700,000,000,000	
Other capital	180,000,000,000	-		(180,000,000,000)	-	-	-	-	
Treasury shares	(1,185,000)	(1,185,000)	-	-			(1,185,000)	(1,185,000)	
Retained profits	8,414,936,436	45,864,919,566	20,976,392,665	(2,805,803,722)	24,306,280,990	(23,099,838,300)	26,585,525,379	47,071,362,256	
Realised						` ' ' ' '	, , ,		
profits/(losses)	8,413,173,967	49,156,785,709	20,976,392,665	_	21,069,852,610	(23,099,838,300)	29,389,566,632	47,126,800,019	
Unrealised	, , ,				, , , , , , ,	( -,,,	, , ,	,,	
profits/(losses)	1,762,469	(3,291,866,143)	-	(2,805,803,722)	3,236,428,380	-	(2,804,041,253)	(55,437,763)	
Total	508,413,751,436	745,863,734,566	200,976,392,665	(182,805,803,722)	24,306,280,990	(23,099,838,300)	526,584,340,379	747,070,177,256	

30 July 2019

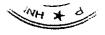
Prepared by:

Ms. Nguyen Thi An Vi
Deputy Accounting Manager

Reviewed by:

Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken

General Director



Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying interim financial statements.

## 1. Reporting entity

#### (a) Establishment

Phu Hung Securities Corporation ("the Company") is a joint stock company established in Vietnam under Establishment and Operation Licence No. 122/GP-UBCK dated 20 January 2016 issued by the State Securities Commission of Vietnam.

The Company was established on the basis of combining Phu Hung Securities Corporation ("PHS") – established under Establishment and Operation Licence No. 23/UBCK-GPHDKD dated 1 December 2006 and An Thanh Securities Joint Stock Company ("ATS"). Accordingly, the Company took over all of the assets, liabilities, rights and obligations of PHS and ATS as at 19 January 2016 and PHS and ATS ceased their operations from 20 January 2016. Assets and liabilities of PHS and ATS as at 19 January 2016 were transferred to the Company at book value and the net asset (total assets – total liabilities) of PHS and ATS as at 30 September 2015 formed the share capital of the Company.

#### (b) The Company' charter capital

As at 30 June 2019, the Company's charter capital was VND700,000,000,000 (31/12/2018: VND700,000,000,000).

#### (c) Principal activities

The principal activities of the Company are to carry out securities brokerage, securities trading, securities investment advisory, securities custody and securities underwriting.

#### (d) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

#### (e) Company structure

As at 30 June 2019, the Company had 209 employees (31/12/2018: 213 employees).

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## 2. Basis of preparation

#### (a) Statement of compliance

The interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 ("Circular 334") issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting.

#### (b) Basis of measurement

The interim financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept except financial assets at fair value through profit and loss as described in Note 3(d). The statement of cash flows is prepared using the indirect method.

#### (c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. These interim financial statements are for the six-month period ended 30 June 2019.

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

## 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these interim financial statements.

The accounting policies that have been adopted by the Company in the preparation of these interim financial statements are consistent with those adopted in the preparation of the latest annual financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions at the end of the accounting period.

All foreign exchange differences are recorded in the statement of income.

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#### (b) Cash and cash equivalents

Cash comprises cash on hand, cash in banks and cash deposits for securities transactions clearing and settlement of the Company. Cash deposits for securities transactions, securities transactions clearing and settlement of the customers are separated from the Company's accounts.

Cash equivalents are short-term investments with term to maturity of not more than 3 months, which are readily convertible to known amount of cash and are subject to an insignificant risk of changes in value from the acquisition date at the reporting date.

#### (c) Financial assets and financial liabilities

#### (i) Recognition

Financial assets and financial liabilities are recognised in statement of financial position when the Company becomes a party to the contractual provisions of the financial assets and financial liabilities.

#### (ii) Classification and measurement

- Financial assets at fair value through profit or loss ("FVTPL"): see Note 3(d);
- Held-to-maturity investments: see Note 3(e);
- Loans receivable: see Note 3(f);

The Company classifies all of its financial liabilities as financial liabilities at amortised cost.

#### (iii) Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

#### (iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when and only when the Company has a legal right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

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#### (d) Financial assets at FVTPL

A financial asset at fair value through profit and loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Financial assets at FVTPL are initially recognised at cost which includes the purchase price. Subsequent to initial recognition they are measured at market price or fair value (when market price is not available) with changes in market price or fair value being recognised in profit or loss in the statement of income.

For listed securities, the market prices are the closing prices of securities from the Ho Chi Minh City Stock Exchange and the Hanoi Stock Exchange at the latest trading date prior to the reporting date.

For securities registered for trading in Unlisted Public Company Market ("UPCOM"), the market prices are the closing prices of securities from UPCOM at the latest trading date prior to the reporting date.

For unlisted securities and not yet registered for trading, the market price is the average price of the transaction prices at the latest trading date prior to the reporting date but within one month from the reporting date provided by three securities companies which are not related to the Company. In case there were no transaction prices within this period, these securities are stated at cost.

For delisted securities and securities for which trading has been suspended or cancelled from the sixth day onward, the fair value is the book value at the latest balance sheet date.

Investments in equity instruments including derivative instruments to be settled by equity instruments are stated at cost if there are no market prices and their fair values cannot be determined reliably.

## (e) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company on initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans receivable.

Held-to-maturity investments comprise term deposits at banks and these investments are stated at cost less allowance for doubtful debts.

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#### (f) Loans receivable

Loans receivable are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans receivable comprise margin loans and advances to customers for the proceeds from selling securities and these loans receivable are stated at cost less allowance for doubtful debts. Allowance for doubtful debts is based on the difference between the market price or fair value of the collateral and the carrying amount of underlying loan.

#### (g) Accounts receivable

Receivables from sales of financial assets and services rendered and other receivables are stated at cost less allowance for doubtful debts.

Allowance for doubtful debts is made based on the overdue status of debts or expected losses on undue debts which may occur when an economic organisation is bankrupted or liquidated; or debtor is missing, running away, being prosecuted, in prison, under a trial or pending execution of sentences or deceased.

The allowance for doubtful debts based on overdue status is made in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by Ministry of Finance as follows:

Overdue status	Allowance rate
From six (06) months to less than one (01) year	30%
From one (01) year to less than two (02) years	50%
From two (02) years to less than three (03) years	70%
From three (03) years and over	100%

For overdue debts, the Company's Management also assesses the expected recovery of the debts in determining the allowance.

Allowance for doubtful debts based on the expected losses of undue debts is determined by the Company's Management after giving consideration to the recovery of these debts.

#### (h) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul cost, is charged to the statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

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dated 27 December 2016 of the Ministry of Finance)

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

leasehold improvements
 office equipment
 motor vehicles
 5 years
 3 - 7 years
 3 years

#### (i) Intangible fixed assets

#### Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 7 years.

#### (j) Long-term prepaid expenses

Long-term prepaid expenses comprise of tools and instruments which include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulations. Cost of tools and instruments are amortised on a straight-line basis over a period ranging from 2 to 3 years.

#### (k) Trade and other payables

Trade and other payables are stated at their cost.

#### (l) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by PHS, ATS and the Company are excluded.

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#### (m) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised as expense/income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (n) Share capital

#### (i) Ordinary shares

Ordinary shares are stated at par value. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

#### (ii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognised as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

#### (o) Statutory reserves

According to Circular No. 146/2014/TT-BTC dated 6 October 2014 issued by the Ministry of Finance, the Company is required to make the following allocations from realised profit to statutory reserves:

	Annual allocation	Maximum balance
Reserve to supplement share capital Financial reserve	5% profit after tax 5% profit after tax	10% of share capital 10% of share capital

The reserve to supplement share capital and financial reserve are non-distributable and are classified as part of equity.

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#### (p) Revenue

## (i) Gains from sales of financial assets

Gains from sales of financial assets is recognised in the statement of income upon receipt of the order matching reports of securities transactions from Vietnam Securities Depository ("VSD") (for listed securities) and completion of the agreement on transfer of assets (for unlisted securities).

#### (ii) Dividend and interest income from financial assets

Dividend income is recognised in the statement of income when the Company's right to receive dividends is established. Share dividends are not recognised as income.

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate. Interest income also includes amortisation of discounts, premiums, interest received in advance or differences between the value at initial recognition and par value at maturity date.

#### (iii) Revenue from securities brokerage

Revenue from securities brokerage activities is recognised in the statement of income when the securities transactions of the customer have been processed.

#### (iv) Revenue from securities investment and financial advisory

Revenue from securities investment and financial advisory activities is recognised in the statement of income in proportion to the stage of completion of the transaction. The stage of completion is assessed by reference to work performed.

#### (v) Revenue from securities custody

Revenue from securities custody activities is recognised in the statement of income when the service is rendered.

#### (q) Interest expense

Interest expense is recognised as an expense in the statement of income on accrual basis.

#### (r) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

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#### (s) Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

#### (t) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

#### (u) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

#### (v) Nil balances

Items or balances required by Circular 334 issued by the Ministry of Finance that are not shown in these interim financial statements indicate nil balances.

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#### 4. Financial instruments

#### (a) Financial risk management

#### (i) Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Board of Directors oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

#### (ii) Risk management framework

The Board of Management has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board of Management has established the Risk Management Committee ("RMC"), which is responsible for developing and monitoring the Company's risk management policies. The RMC reports regularly to the Board of Management on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Board of Supervisors is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Board of Supervisors.

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#### (b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

To manage the level of credit risk, the Company attempts to deal with counterparties of good credit standing, and when appropriate, obtains collaterals. The management has established a credit policy under which each new customer is analysed individually for credit worthiness before the standard terms and conditions are offered.

Concentrations of credit risk that arise from groups of counterparties when they have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The major concentrations of credit risk arise from type of customer in relation to the Company's advances to customers for proceeds from selling securities and margin loans.

#### **Collaterals**

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters. The main types of collateral obtained are listed securities and cash deposited at the Company. Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for doubtful debts.

#### Exposure to credit risk

Not considering collaterals, the Company's maximum exposure to credit risk at the reporting date was as follows:

	30/6/2019 VND	31/12/2018 VND
Cash in banks and cash equivalents (i)	193,053,463,273	188,285,392,211
Held-to-maturity investments – short-term (i) Loans receivable – gross (ii)	80,000,000,000 1,030,797,408,941	80,000,000,000 1,175,167,952,987
Receivables (ii)	24,764,344,332	32,397,517,351
Prepayments to suppliers (ii)	2,926,982,439	1,151,226,550
Receivables from services rendered (ii)	13,282,245,727	15,727,015,963
Other receivables (ii)	12,890,853,848	12,935,988,148
Long-term deposits	2,067,790,005	1,888,074,824
Deposits at Payment Support Fund	6,964,116,068	4,464,116,068
	1,366,747,204,633	1,512,017,284,102

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## (i) Cash in banks, cash equivalents and held-to-maturity investments

Cash in banks, cash equivalents and held-to-maturity investments of the Company are mainly held with well-known financial institutions. Management does not foresee any significant credit risk from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

#### (ii) Loans receivable and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. In response to the risk, the Board of Management of the Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and disbursement terms and conditions are offered. Credit limit is established for each customer, which represents the maximum open amount. The limit is reviewed annually. Debtors with balances that are overdue are requested to settle the balances before further credit is granted. The management requires collateral based on an assessment of the credit risk of each customer. The main types of collateral obtained are cash deposits and securities. The management of the Company monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for doubtful debts.

Loans receivable and other receivables that are neither past due nor impaired mainly relate to a wide range of customers for whom there was no recent history of default. Management believes that those receivables are of high credit quality.

An aging analysis of impaired financial assets is as follows:

	30/6/2019 VND	31/12/2018 VND
Receivables being overdue of more than 3 years Margin loans being overdue of more than 6 months	12,128,578,782 7,077,460,441	12,678,579,927 11,479,107,741
	19,206,039,223	24,157,687,668

Fair value of collaterals for impaired financial assets are as follows:

	30/6/2019 VND	31/12/2018 VND
Cash deposited at the Company Listed securities on	148,062 1,692,608,000	45,914,455 6,349,815,090
<ul> <li>The Ho Chi Minh City Stock Exchange</li> <li>The Hanoi Stock Exchange</li> <li>UPCOM</li> </ul>	3,283,370 1,327,440,000 365,168,000	1,994,823,990 4,091,674,900 263,316,200
Unlisted shares	2,633,973,377	3,224,328,293
	4,330,012,809	9,620,057,838

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#### (c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments were as follows:

As at 30 June 2019	Carrying amount VND	Contractual cash flows VND	Within 1 year VND	1 – 2 years VND
Short-term borrowings Accounts payable for securities	501,972,450,000	510,506,641,641	510,506,641,641	<b>-</b>
trading activities	84,216,915,495	84,216,915,495	84,216,915,495	-
Accounts payable to suppliers	200,793,703	200,793,703	200,793,703	-
Accrued expenses	9,246,518,736	9,246,518,736	9,246,518,736	-
Other payables	23,225,962,573	23,225,962,573	23,225,962,573	-
<u>-</u>	618,862,640,507	627,396,832,148	627,396,832,148	_
As at 31 December 2018	Carrying amount VND	Contractual cash flows VND	Within 1 year VND	1 – 2 years VND
Short-term borrowings	amount VND	cash flows	1 year VND	years
Short-term borrowings Accounts payable for securities	amount VND 647,666,000,000	<b>cash flows</b> <b>VND</b> 658,311,564,432	1 year VND 658,311,564,432	years
Short-term borrowings	amount VND	<b>cash flows</b> <b>VND</b> 658,311,564,432 102,621,772,169	1 year VND 658,311,564,432 102,621,772,169	years
Short-term borrowings Accounts payable for securities trading activities	amount VND 647,666,000,000 102,621,772,169	cash flows VND 658,311,564,432 102,621,772,169 165,722,331	1 year VND 658,311,564,432 102,621,772,169 165,722,331	years
Short-term borrowings Accounts payable for securities trading activities Accounts payable to suppliers	amount VND 647,666,000,000 102,621,772,169 165,722,331	cash flows VND 658,311,564,432 102,621,772,169 165,722,331 12,302,295,614	1 year VND 658,311,564,432 102,621,772,169 165,722,331 12,302,295,614	years

The Company manages its ability to meet the expected operational expenses and servicing its debts by investing its cash surpluses in cash equivalents and short-term deposits at banks.

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#### (d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company is exposed to currency risk on borrowings that are denominated in a currency other than the accounting currency of the Company, which is VND. The currency in which these transactions primarily are denominated is United States Dollars ("USD").

Exposure to currency risk

The Company had the following net monetary liability position exposed to currency risk:

	30/6/2019		31/12/2018	
	USD	VND equivalent	USD	VND equivalent
Short-term borrowings	19,130,000	446,972,450,000	19,650,000	456,666,000,000

The followings are the significant exchange rate applied by the Company:

	Exchange	rate as at
	30/6/2019 31/12/20	
USD/VND	23,365	23,240

Below is an analysis of the possible impact on the net profit of the Company, after taking into account the

current level of exchange rates and the historical volatility as well as mark date. This analysis assumes that all other variables, in particular interest in	ket expectations at the reporting
	Effect to net profit VND
As at 30 June 2019 USD (1% strengthening against VND) – decrease in net profit	(3,575,779,600)
As at 31 December 2018 USD (2% strengthening against VND) – decrease in net profit	(7,306,656,000)

The opposite movement of the exchange rate of USD/VND would have the equal but opposite effect to the net profit of the Company.

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#### (ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the reporting date, the interest rate profile of the Company's interest-bearing financial instruments was as follows:

	Carrying amount		
	30/6/2019 31/12/2018		
	VND	VND	
Fixed rate instruments			
Cash and cash equivalents	193,053,463,273	188,285,392,211	
Held-to-maturity investments	80,000,000,000	80,000,000,000	
Loans receivable - net	1,025,047,388,500	1,169,116,313,346	
Deposits at Payment Support Fund	6,964,116,068	4,464,116,068	
Short-term borrowings	(501,972,450,000)	(647,666,000,000)	

#### (iii) Other market risk

Equity price risk is the risk that the market values of equities decrease as a result of changes in the values of individual securities. The equity price risk exposure arises from the Company's financial assets at fair value through profit or loss.

The Company's financial assets at fair value through profit or loss are affected by market risk arising from the uncertainty of the fluctuation of the future market price of these securities. The Company's equity price risk is managed by the management who seeks to monitor the risk through a careful selection of securities within specified limits.

As at 30 June 2019 and 31 December 2018, the Company's exposure to equity price risk is minimal because the Company held insignificant portfolio of financial assets at fair value through profit or loss.

**Phu Hung Securities Corporation** 

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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## (e) Fair value

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position were as follows:

	30/6/201	19	31/12/2018	
	Carrying amount VND	Fair value VND	Carrying amount VND	Fair value VND
Categorised as financial assets at fair value through profit or loss  Financial assets at fair value through profit or loss	s:			
Listed shares	1,878,329,908	1,878,329,908	2,574,211,308	2,574,211,308
• Unlisted shares	3,320,482	3,320,482	4,985,282	4,985,282
Categorised as held-to-maturity investments:				
<ul> <li>Term deposits at banks</li> </ul>	80,000,000,000	(*)	80,000,000,000	(*)
Categorised as loans and receivables:				
<ul> <li>Cash in banks and cash equivalents</li> </ul>	193,053,463,273	193,053,463,273	188,285,392,211	188,285,392,211
<ul> <li>Loans receivable - net</li> </ul>	1,025,047,388,500	(*)	1,169,116,313,346	(*)
<ul> <li>Receivables</li> </ul>	24,764,344,332	(*)	32,397,517,351	(*)
<ul> <li>Prepayments to suppliers</li> </ul>	2,926,982,439	(*)	1,151,226,550	(*)
<ul> <li>Receivables from services rendered</li> </ul>	13,282,245,727	(*)	15,727,015,963	(*)
<ul> <li>Other receivables - net</li> </ul>	3,764,847,875	(*)	3,646,298,642	(*)
<ul> <li>Long-term deposits</li> </ul>	2,067,790,005	(*)	1,888,074,824	(*)
<ul> <li>Deposits at Payment Support Fund</li> </ul>	6,964,116,068	(*)	4,464,116,068	(*)
-				

## **Phu Hung Securities Corporation**

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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	30/6/2019		31/12/201	18
	Carrying amount VND	Fair value VND	Carrying amount VND	Fair value VND
Categorised as liabilities at amortised cost:				
<ul> <li>Short-term borrowings</li> </ul>	(501,972,450,000)	(*)	(647,666,000,000)	(*)
<ul> <li>Accounts payable for securities trading activities</li> </ul>	(84,216,915,495)	(*)	(102,621,772,169)	(*)
<ul> <li>Accounts payable to suppliers</li> </ul>	(200,793,703)	(*)	(165,722,331)	(*)
<ul> <li>Accrued expenses</li> </ul>	(9,246,518,736)	(*)	(12,302,295,614)	(*)
<ul> <li>Other payables</li> </ul>	(23,225,962,573)	(*)	(1,770,410,941)	(*)

<sup>(\*)</sup> The Company has not determined fair values of these financial instruments for disclosure in the interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and accounting guidances for securities companies. The fair values of these financial instruments may differ from their carrying amounts.



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## 5. Cash and cash equivalents

	30/6/2019 VND	31/12/2018 VND
Cash on hand	6,760,255	3,453,255
Cash in banks	6,053,463,273	2,335,523,899
Cash equivalents	187,000,000,000	185,949,868,312
	193,060,223,528	188,288,845,466

As at 30 June 2019, none of the cash and cash equivalents balance were pledged with banks as security for loans granted to the Company (31/12/2018: VND49,800,000,000) (Note 17).

## 6. Volume and value of transactions during the period

	Six-month period ended 30/6/2019		Six-month period ended 30/6/2018		
•	Volume of transactions	Value of transactions VND	Volume of transactions	Value of transactions VND	
a) The Company					
Shares	2,687,755	91,703,205,497	931,161	38,962,110,875	
b) Investors/customers					
Shares	788,475,770	13,523,077,143,117	713,117,066	15,172,330,520,715	
Other securities	201,380	2,797,158,900	921,510	15,385,717,000	
	791,364,905	13,617,577,507,514	714,969,737	15,226,678,348,590	

## 7. Financial assets

## (a) Financial assets at fair value through profit or loss

	30/6/2019		31/12/2018	
	Cost	Fair value	Cost	Fair value
	VND	VND	VND	VND
Listed shares	1,820,417,671	1,878,329,908	2,602,077,451	2,574,211,308
Unlisted shares	3,320,482	3,320,482	4,985,282	4,985,282
	1,823,738,153	1,881,650,390	2,607,062,733	2,579,196,590

Phu Hung Securities Corporation Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

Form B09a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

Movements of fair values of financial assets at FVTPL during the period were as follows:

	Quantity	30/6/2019 Cost VND	Fair value VND	Revaluation difference Revaluation gain VND	Revaluation loss VND	Revaluation value VND
~		(1)	(2)	(3) = (2) - (1)	(4) = (1) - (2)	(5) = (1) + (3) - (4)
Listed shares	'					
FPT	17,522	745,610,750	797,251,000	51,640,250		797,251,000
BWE	18,900	500,643,000	497,070,000	-	3,573,000	497,070,000
VIC	2,240	260,335,586	259,168,000	812,414	1,980,000	259,168,000
PHR	4,215	248,054,626	257,958,000	9,903,374	-	257,958,000
Others	3,248	65,773,709	66,882,908	8,779,754	7,670,555	66,882,908
	46,125	1,820,417,671	1,878,329,908	71,135,792	13,223,555	1,878,329,908
Unlisted shares						
MCV	134	1,918,500	1,918,500	-	-	1,918,500
CIC	54	679,437	679,437	-	-	679,437
TAS	50	423,150	423,150	-	-	423,150
Others	41	299,395	299,395	-	-	299,395
	279	3,320,482	3,320,482	-	-	3,320,482
	46,404	1,823,738,153	1,881,650,390	71,135,792	13,223,555	1,881,650,390
			_			

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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		31/12/2018		Revaluation difference	during the period	
	Quantity	Cost VND	Fair value VND	Revaluation gain VND	Revaluation loss VND	Revaluation value VND
T * 4 1 1		(1)	(2)	(3) = (2) - (1)	(4) = (1) - (2)	(5) = (1) + (3) - (4)
Listed shares		250 252 525				
VNM	2,024	250,963,626	242,880,000	-	8,083,626	242,880,000
CTD	3,111	495,939,220	497,760,000	1,820,780	-	497,760,000
CTI	20,500	490,115,000	496,100,000	5,985,000	-	496,100,000
ACB	10,000	296,000,000	296,000,000	-	-	296,000,000
BID	14,518	492,889,452	499,419,200	6,529,748	-	499,419,200
VIC	2,540	262,315,586	242,062,000	-	20,253,586	242,062,000
PLX	4,500	253,800,000	238,500,000	-	15,300,000	238,500,000
Others	3,042	60,054,567	61,490,108	7,156,229	5,720,688	61,490,108
	60,235	2,602,077,451	2,574,211,308	21,491,757	49,357,900	2,574,211,308
Unlisted shares						
MCV	134	1,918,500	1,918,500	-	-	1,918,500
XMC	132	1,664,800	1,664,800	_	=	1,664,800
Others	145	1,401,982	1,401,982	-	-	. 1,401,982
	411	4,985,282	4,985,282	-	-	4,985,282
	60,646	2,607,062,733	2,579,196,590	21,491,757	49,357,900	2,579,196,590



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#### (b) Held-to-maturity investments

	30/6/2019		31/12/2018	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Term deposits at banks with original term to maturity of more than 3 months to 1 year	80,000,000,000	(*)	80,000,000,000	(*)

As at 30 June 2019, term deposits at banks amounting to VND50,000,000,000 were pledged with banks as security for loans granted to the Company (31/12/2018: VND50,000,000,000) (Note 17).

#### (c) Loans receivable

	30/6/2019		31/12/2018	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Margin loans (i) Advances to customers for the	987,863,345,638	(*)	1,148,258,560,312	(*)
proceeds from selling securities (ii)	42,934,063,303	(*)	26,909,392,675	(*)
	1,030,797,408,941	(*)	1,175,167,952,987	(*)

- (i) The margin loans were granted to customers for margin trade. As at 30 June 2019, these loans had original term to maturity of 90 days and earned daily interest rates ranging from 0.029% to 0.039% (31/12/2018: from 0.029% to 0.039%). The initial minimum margin is 50% and minimum maintenance margin for the margin trade is 30% 40% (31/12/2018: 30% 40%).
- (ii) As at 30 June 2019, advances to customers for the proceeds from selling securities earned daily interest rates ranging from 0.029% to 0.039% and had original term to maturity ranging from 1 day to 2 days (31/12/2018: from 0.029% to 0.039%).
- (\*) The Company has not determined fair values of these financial instruments for disclosure in the interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and accounting guidance for securities companies. The fair values of these financial instruments may differ from their carrying amounts.

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#### 8. Receivables

ð.	Receivables		
		30/6/2019 VND	31/12/2018 VND
	Interest receivables from margin loans Interest receivable from term deposits at banks	21,010,705,981 3,753,638,351	29,393,206,400 3,004,310,951
		24,764,344,332	32,397,517,351
9.	Receivables from services rendered		
		30/6/2019 VND	31/12/2018 VND
	Receivables from clearing and settlement of securities		
	transactions	12,310,589,700	15,038,637,600
	Receivables from custody services	752,321,352	524,410,403
	Receivables from brokerage activities Other receivables	143,376,478 75,958,197	163,902,263 65,697
		13,282,245,727	15,727,015,963
10.	Other receivables		
		30/6/2019 VND	31/12/2018 VND
	Advances to customers for securities trading activities (i) Others	12,678,579,927 212,273,921	12,678,579,927 257,408,221
		12,890,853,848	12,935,988,148

<sup>(</sup>i) These balances represent advances to customers for securities trading activities incurring before the issuance of Decision No. 637/QD-UBCK dated 30 August 2011 issued by the State Securities Commission of Vietnam which provides guidance for margin trade activities. Allowance for these advances were made and presented in Note 11(b).

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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### 11. Allowance for diminution in value of financial assets and doubtful debts

### (a) Allowance for diminution in value of financial assets

Six-month period ended 30 June 2019		As at 30/6/2019			
	Cost VND	Recoverable amount VND	Allowance VND	Allowance as at 31/12/2018 VND	Allowance reversed during the period VND
Margin loans	7,077,460,441	1,327,440,000	5,750,020,441	6,051,639,641	(301,619,200)
Six-month period ended 30 June 2018		As at 30/6/2018		Allowance	
	Cost VND	Recoverable amount VND	Allowance VND	as at 31/12/2017 VND	Allowance made during the period VND
Margin loans	11,714,199,079	7,132,358,121	4,581,840,958	3,536,656,255	1,045,184,703

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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# 11. Allowance for diminution in value of financial assets and doubtful debts (continued)

### (b) Allowance for doubtful debts

Six-month period ended 30/6/2019		As at 30/6/2019			
	Cost VND	Recoverable amount VND	Allowance VND	Allowance as at 31/12/2018 VND	Allowance reversed during the period VND
Advances to customers for securities trading activities	12,128,578,782	3,002,572,809	9,126,005,973	9,289,689,506	(163,683,533)
Six-month period ended 30/6/2018		As at 30/6/2018			A 11
	Cost VND	Recoverable amount VND	Allowance VND	Allowance as at 31/12/2017 VND	Allowance reversed during the period VND
Advances to customers for securities trading activities	12,678,579,927	3,311,483,697	9,367,096,230	9,470,341,057	(103,244,827)

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# 12. Prepaid expenses

(a)	Short-term prepaid expenses		
		30/6/2019 VND	31/12/2018 VND
	Software licence maintenance Prepaid rental fees Others	823,266,883 148,578,665 955,795,003	393,824,438 364,844,035 644,744,986
		1,927,640,551	1,403,413,459
(b)	Long-term prepaid expenses		
		30/6/2019 VND	31/12/2018 VND
	Tools and instruments Others	2,161,767,008 2,631,932,083	1,802,738,222 2,252,565,078
		4,793,699,091	4,055,303,300
	Movements of long-term prepaid expenses during the period	were as follows:	
		Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
	Opening balance Additions during the period Amortisation during the period	4,055,303,300 2,103,694,346 (1,365,298,555)	3,989,840,965 950,556,401 (1,592,673,469)
	Closing balance	4,793,699,091	3,347,723,897

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# 13. Tangible fixed assets

Six-month period ended 30/6/2019	Leasehold improvements VND	Office equipment VND	Motor vehicles VND	Total VND
Cost				
Opening balance Additions Disposals	1,734,108,818	22,274,342,712 2,931,112,800 (38,446,470)	220,000,000	24,008,451,530 3,151,112,800 (38,446,470)
Closing balance	1,734,108,818	25,167,009,042	220,000,000	27,121,117,860
Accumulated depreciation				
Opening balance Charge for the period Disposals	1,734,108,818 - -	18,395,569,176 669,131,204 (38,446,470)	1,425,926	20,129,677,994 670,557,130 (38,446,470)
Closing balance	1,734,108,818	19,026,253,910	1,425,926	20,761,788,654
Net book value			· <del></del>	
Opening balance Closing balance	-	3,878,773,536 6,140,755,132	218,574,074	3,878,773,536 6,359,329,206

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# 13. Tangible fixed assets (continued)

Six-month period ended 30/6/2018	Leasehold improvements VND	Office equipment VND	Total VND
Cost			
Opening balance Additions	1,734,108,818	20,347,243,912 1,871,218,800	22,081,352,730 1,871,218,800
Closing balance	1,734,108,818	22,218,462,712	23,952,571,530
Accumulated depreciation		·	
Opening balance Charge for the period	1,669,241,566 64,867,252	17,599,417,921 343,224,793	19,268,659,487 408,092,045
Closing balance	1,734,108,818	17,942,642,714	19,676,751,532
Net book value			
Opening balance Closing balance	64,867,252	2,747,825,991 4,275,819,998	2,812,693,243 4,275,819,998

Included in tangible fixed assets were assets costing VND18,508,818,400 which were fully depreciated as at 30 June 2019, but which are still in use (31/12/2018: VND18,547,264,870).

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# 14. Intangible fixed assets

	Six-month period ended 30/6/2019 Software VND	Six-month period ended 30/6/2018 Software VND
Cost		
Opening and closing balance	8,161,659,400	8,161,659,400
Accumulated depreciation		
Opening balance Charge for the period	4,672,431,830 502,505,724	3,632,561,489 537,364,617
Closing balance	5,174,937,554	4,169,926,106
Net book value		
Opening balance Closing balance	3,489,227,570 2,986,721,846	4,529,097,911 3,991,733,294

Included in intangible fixed assets were assets costing VND1,305,495,000 which were fully depreciated as at 30 June 2019, but which are still in use (31/12/2018: VND1,305,495,000).

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## 15. Long-term deposits

		30/6/2019 VND	31/12/2018 VND
	Security deposits for office, house and car rentals	2,067,790,005	1,888,074,824
16.	Deposits at Payment Support Fund		
		30/6/2019 VND	31/12/2018 VND
	Deposits at Payment Support Fund	6,964,116,068	4,464,116,068

According to Decision No. 45/QD-VSD dated 22 May 2014 issued by the Vietnam Securities Depository, the Company is required to deposit an initial amount of VND120 million at the Vietnam Securities Depository and an annual contribution of 0.01% of the total value of brokered securities, which are listed and registered for transactions in the Stock Exchanges, in the previous year with the maximum of annual contribution of VND2.5 billion to Payment Support Fund.

Movements of deposits at Payment Support Fund during the period were as follows:

	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Opening balance	4,464,116,068	2,054,149,278
Deposits made during the period	2,280,686,961	2,303,606,256
Interest earned during the period	219,313,039	106,360,534
Closing balance	6,964,116,068	4,464,116,068

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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# 17. Short-term borrowings

Description	Interest rate (per annum)	Opening balance as at 1/1/2019 VND	Receipts VND	(Payments) VND	Foreign exchange differences VND	Closing balance as at 30/6/2019 VND
Short-term borrowings from						
<ul> <li>First Commercial Bank – Ho Chi Minh City</li> </ul>						
Branch	7.00% - 7.25%	16,000,000,000	-	(16,000,000,000)	-	-
<ul> <li>Cathay United Bank – Chu Lai Branch</li> </ul>	5.75%	40,000,000,000	-	(40,000,000,000)	-	-
<ul> <li>BIDV – Nam Ky Khoi Nghia Branch (i)</li> </ul>	7.80%	-	1,183,288,712,964	• • • • • • • • • • • • • • • • • • • •	-	_
<ul> <li>Indovina Bank – Ho Chi Minh City Branch</li> </ul>	6.80%	-	104,000,000,000	(104,000,000,000)	-	-
<ul> <li>The Shanghai Commercial &amp; Savings Bank,</li> </ul>						
Ltd. – Hong Kong Branch	4.53%-4.80%	46,480,000,000	36,022,000,000	(82,722,000,000)	220,000,000	-
<ul> <li>Orient Commercial Bank – Ho Chi Minh City</li> </ul>						
Branch	6.50%-8.30%	-	165,500,000,000	•	-	-
<ul> <li>CTBC Bank – Ho Chi Minh City Branch</li> </ul>	7.00%	30,000,000,000		(30,000,000,000)	-	-
<ul> <li>Phu Lap Investment Consultant Co., Ltd.</li> </ul>	8.70%	35,000,000,000	-	-	-	35,000,000,000
<ul> <li>MEGA International Commercial Bank – Ho</li> </ul>						
Chi Minh City Branch	5.10%-5.40%	20,000,000,000		(60,000,000,000)	-	-
<ul> <li>Yuanta Commercial Bank Co., Ltd.</li> </ul>	3.79%-4.25%	116,200,000,000		-	625,000,000	116,825,000,000
<ul> <li>E.SUN Bank - Dong Nai Branch</li> </ul>	6.82%-6.94%	30,000,000,000		(30,000,000,000)		-
Entie Commercial Bank Co., Ltd	4.42%-4.35%	-	69,750,000,000	-	345,000,000	70,095,000,000
<ul> <li>Bank SinoPac Co., Ltd – Ho Chi Minh City</li> </ul>				(20,000,000,000)		
Branch	6.00%	-	30,000,000,000	(30,000,000,000)	-	-

Phu Hung Securities Corporation Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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Description	Interest rate (per annum)	Opening balance as at 1/1/2019 VND	Receipts VND	(Payments) VND	Foreign exchange differences VND	Closing balance as at 30/6/2019 VND
<ul> <li>MEGA International Commercial Bank –</li> </ul>						
Head Office	4.38%	25,564,000,000	-	(25,723,500,000)	159,500,000	-
<ul> <li>The Shanghai Commercial &amp; Savings Bank,</li> </ul>						
Ltd.	7.19%-7.70%	20,000,000,000	40,000,000,000	(40,000,000,000)	-	20,000,000,000
<ul> <li>Taipei Fubon Commercial Bank Co., Ltd –</li> </ul>				(4 000 000 000)		
Ho Chi Minh City Branch	5.65%	-	4,000,000,000	(4,000,000,000)	_	-
<ul> <li>Cathay United Bank – Taiwan Branch</li> </ul>	3.92%-4.01%	116,200,000,000	116,775,000,000	(114,025,000,000)	(2,125,000,000)	116,825,000,000
Chang Hwa Commercial Bank Ltd., –						
Hsi-sung Branch	3.91%-4.25%	116,200,000,000	62,631,600,000	(114,025,000,000)	(2,188,400,000)	62,618,200,000
<ul> <li>First Commercial Bank – Offshore Banking</li> </ul>						
Branch	4.38%-4.85%	36,022,000,000	10,462,500,000	(36,068,500,000)	98,250,000	10,514,250,000
Taiwan Shin Kong Commercial Bank Co.,	2000 2000		=0.000.000.000		(207,000,000)	70.007.000.000
Ltd	3.88%-3.92%	-	70,380,000,000	-	(285,000,000)	70,095,000,000
		647,666,000,000	1,932,809,812,964	(2,075,352,712,964)	(3,150,650,000)	501,972,450,000
	•	•••••				

<sup>(</sup>i) As at 30 June 2019, these borrowings are secured by none of the cash and cash equivalents balance (31/12/2018: VND49,800,000,000) (Note 5) and term deposits at banks of VND50,000,000,000 (31/12/2018: VND50,000,000,000) (Note 7(b)).

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# 18. Accounts payable for securities trading activities

	30/6/2019 VND	31/12/2018 VND
Settlements of securities transactions by customers Clearing and settlement of securities transactions Others	83,440,700,500 776,040,300 174,695	100,833,582,700 1,788,040,000 149,469
	84,216,915,495	102,621,772,169

# 19. Taxes payable to State Treasury

	Opening balance as at 1/1/2019 VND	Incurred VND	Net-off/paid VND	Closing balance as at 30/6/2019 VND
Corporate income tax	-	4,362,181,127	(2,101,135,827)	2,261,045,300
Personal income tax	1,275,309,849	8,699,805,201	(8,933,896,412)	1,041,218,638
Value added tax Foreign contractor	4,545,455	11,234,546	(13,052,728)	2,727,273
withholding tax	_	1,023,382,150	(1,023,382,150)	-
	1,279,855,304	14,096,603,024	(12,071,467,117)	3,304,991,211

# 20. Accrued expenses

	30/6/2019 VND	31/12/2018 VND
Employee costs	4,695,596,989	7,121,585,196
Interest expense	1,262,304,504	1,278,513,810
Securities transaction fees	670,399,786	968,216,888
Consulting fees	19,997,022	122,473,362
Others	2,598,220,435	2,811,506,358
	9,246,518,736	12,302,295,614
	- ·	

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# 21. Other payables

	30/6/2019 VND	31/12/2018 VND
Dividend payables (*) Payables to customers Other payables	23,099,838,300 16,983,000 109,141,273	1,630,509,000 139,901,941
	23,225,962,573	1,770,410,941

<sup>(\*)</sup> At the 11 June 2019 meeting, the Company's Board of Directors decided to distribute cash dividends of VND23,099,838,300 equivalent to VND330 per share (2018: nil).

### 22. Interest income from loans and receivables

	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Interest income from margin loans	63,210,341,913	45,559,985,467
Fees from advances to customers for the proceeds from selling securities	2,458,939,152	1,923,177,631
	65,669,281,065	47,483,163,098

# 23. Expenses for securities brokerage

	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Employee costs Commission on sales of securities Securities brokerage fees Rental expenses External services Tools and supplies Depreciation of fixed assets Other expenses	12,752,285,633 7,268,320,779 4,051,348,776 3,015,416,830 1,855,384,473 529,740,262	10,247,270,950 8,724,282,986 4,513,357,740 2,628,374,280 2,012,482,344 277,830,766 64,867,252 219,566,424
	29,935,697,334	28,688,032,742

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# 24. Interest expense

	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Interest expense on borrowings Interest expense on customers' deposits for securities trading activities	13,891,901,715	11,886,432,592
	80,040,823	255,582,075
	13,971,942,538	12,142,014,667

# 25. General and administration expenses

	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Employee costs	8,786,063,180	7,425,310,716
External services	5,474,999,435	5,034,107,251
Rental expenses	1,373,837,369	1,264,191,761
Depreciation and amortisation of fixed assets	1,167,584,056	880,589,410
Tools and supplies	380,609,923	431,717,102
Taxes and fees	63,737,538	58,548,270
Other expenses	1,134,167,385	860,278,993
	18,380,998,886	15,954,743,503

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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### 26. Income tax

#### (a) Reconciliation of effective tax rate

	Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
Accounting profit before tax	28,668,462,117	18,170,588,943
Tax at the Company's tax rate Non-deductible expenses Non-taxable income Tax losses utilised	5,733,692,423 33,110,669 (19,002,713) (1,385,619,252)	3,634,117,789 103,173,163 (17,302,593) (3,719,988,359)
	4,362,181,127	-

#### (b) Applicable tax rates

The Company's income tax rate is 20%. The income tax computation is subjected to the review and approval of the tax authorities.

#### (c) Tax losses

During the six-month period ended 30 June 2019, a tax losses balance amounting to VND6,928,096,260 was utilised (six-month period ended 30 June 2018: VND18,599,941,795).

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### 27. Basic earnings per share

The calculation of basic earnings per share for the six-month period ended 30 June 2019 was based on the profit attributable to ordinary shareholders of VND24,306,280,990 (six-month period ended 30 June 2018: profit attributable to ordinary shareholders of VND18,170,588,943) and a weighted average number of ordinary shares outstanding of 69,999,510 shares (six-month period ended 30 June 2018: 49,999,510 shares), calculated as follows:

#### (i) Net profit attributable to ordinary shareholders

		Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
	Net profit for the period	24,306,280,990	18,170,588,943
(ii)	Weighted average number of ordinary shares		
		Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
	Issued ordinary shares at the beginning of the period Effect of shares issued during the period	69,999,510 -	49,999,510 -
	Weighted average number of ordinary shares for the period	69,999,510	49,999,510
(iii)	Basic earnings per share		
		Six-month period ended 30/6/2019 VND	Six-month period ended 30/6/2018 VND
	Basic earnings per share	347	363

The Company did not have any dilutive potential ordinary shares during the reporting period.

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### 28. Significant transactions with related parties

In addition to the related party balances disclosed in other notes to the interim financial statements, the Company had the following significant transactions with related parties during the period:

	Transaction value Six-month period ended 30/6/2019 VND Six-month period ended 30/6/2018 VND VND			
Dong Bang Development Limited - major shareholder Securities custody fee	12,749,400	-		
Freshfields Capital Corporation - major shareholder Securities custody fee	12,749,400	-		
Vu Thai Investment Consulting Co., Ltd - major shareholder Securities custody fee Interest expense	20,837,842 3,353			
An Thinh Development Co., Ltd - major shareholder Securities custody fee Share transfer fee	3,087,017 65,494,450	- -		
Phu Thinh Investment Consulting Co., Ltd - shareholder Shares transfer fee Securities custody fee Interest expense	161,318,200 6,787,405 5,486	- - -		
Phu Lap Investment Consultant Co., Ltd shareholder Interest expense Consultant fee Shares transfer fee Securities custody fee	1,530,964,761 28,636,364 13,700,000 2,136,189	1,530,969,485 16,750,000 -		
CX Technology (Vietnam) Corporation - related company Repayment of borrowings Interest expense	·	70,000,000,000 165,277,778		
Remunerations of key management personnel Salaries and other benefits	1,297,190,500	1,161,710,025		

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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# 29. Segment reporting

### (i) Business segments

The Company comprises the main business segments: securities brokerage, securities trading, treasury activities and other activities.

	Code	Securities brokerage VND	Securities trading VND	Treasury activities VND	Others VND	Total VND
Six-month period ended 30 June 2019						;
1. Revenue from operating activities	01	22,987,945,317	778,479,472	74,281,683,775	1,082,498,141	99,130,606,705
2. Direct expenses	02	25,673,229,844	1,402,814,524	41,334,384,672	1,391,192,590	69,801,621,630
3. Depreciation and amortisation expenses	03	-	5,478,798	1,167,584,056	-	1,173,062,854
4. Allowance for diminution in value of investments	04	-	(36,134,345)	_	-	(36,134,345)
5. Allowance for doubtful debts	05	-	-	(465,302,733)	-	(465,302,733)
6. Other income	06	-	-	-	11,102,818	11,102,818
Profit/(loss) before tax $(07 = 01 + 06 - 02 - 03 - 04 - 05)$	07	(2,685,284,527)	(593,679,505)	32,245,017,780	(297,591,631)	28,668,462,117
As at 30 June 2019 Segment assets Segment liabilities		29,476,098,534 5,068,277,130	3,148,437,559 150,154,446	1,336,573,324,238 616,926,351,677	802,771,352 785,671,174	1,370,000,631,683 622,930,454,427

Notes to the interim financial statements for the six-month period ended 30 June 2019 (continued)

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# 30. Segment reporting (continued)

### (i) Business segments (continued)

,	Code	Securities brokerage VND	Securities trading VND	Treasury activities VND	Others VND	Total VND
Six-month period ended 30 June 2018						
1. Revenue from operating activities	01	26,782,519,171	818,478,982	53,677,674,547	865,405,494	82,144,078,194
2. Direct expenses	02	26,436,968,745	1,224,763,187	33,202,690,126	1,033,694,560	61,898,116,618
3. Depreciation and amortisation expenses	03	64,867,252	-	880,589,410	_	945,456,662
4. Allowance for diminution in value of investments	04	-	191,886,049	-	-	191,886,049
5. Allowance for doubtful debts	05	-	-	941,939,876	-	941,939,876
6. Other income	06	-	-	-	3,909,954	3,909,954
Profit before tax $(07 = 01 + 06 - 02 - 03 - 04 - 05)$	07	280,683,174	(598,170,254)	18,652,455,135	(164,379,112)	18,170,588,943
As at 31 December 2018 Segment assets Segment liabilities		20,214,851,454 11,975,112,207	2,589,329,286 1 1,972,431,309	1,489,050,576,226 750,092,677,277	561,065,699 2,511,867,306	1,512,415,822,665 766,552,088,099

## (ii) Geographical segment

All business activities of the Company are carried out in Vietnam.

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#### 30. Commitments

#### Leases

The future minimum lease payments under non-cancellable operating leases were:

	30/6/2019 VND	31/12/2018 VND
Within one year Within two to five years	9,171,577,932 6,921,681,000	8,892,835,300 10,854,964,583
	16,093,258,932	19,747,799,883

### 31. Seasonality or cyclical factors

The Company's result of operations is not affected by seasonality or cyclical factors except for the following item:

#### Statutory reserves

The Company is required to make allocations to the statutory reserves annually. Therefore, the Company will make allocations to the statutory reserves at the end of the annual accounting period.

# 32. Change in accounting estimates

In preparing the interim financial statements, the Board of Management has made several accounting estimates. Actual results may differ from these accounting estimates. There was no significant change in accounting estimates compared to those made in the most recent annual financial statements or those made in the same interim period in the prior year.

# 33. Change in the company's structure

There was no significant change in the Company's structure for the six-month period ended 30 June 2019 compared to the latest annual financial statements.

Notes to the interim financial statements for the six-month period ended 30 June 2010 (continued)

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### 34. Unusual items

There were no significant unusual items during the six-month period ended 30 June 2019.

Prepared by:

Ms. Nguyen Thi An Vi Deputy Accounting Manager 30 July 2019

Reviewed by:

Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken General Director

ed by:

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